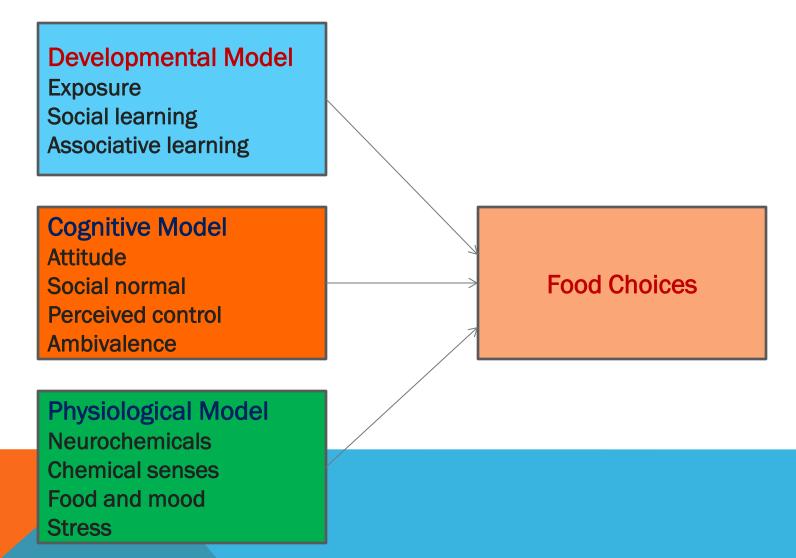


### **FOOD CHOICES**

# Why Do People Eat What They eat?

### **THREE BASIC MODELS**



## **DEVELOPMENTAL MODEL (1)**

• Emphasizes the impact of learning through exposure, social learning, and associative learning. This approach higlights the role of important others, cues, and associations in the development of food preferences

#### Exposure:

- *Human beings show a fear* and avoidance of novel food— "neophobia"
- Young children will show "neophobai" responses to food, but must come to accept and eat foods
- Study showed that about 8-10 exposures was necessary before preferences began to shift significantly
- Neuphobia has been shown to be greater in males than females
- One hypothesized explanation for the impact of exposure is the "learned safety" view

### **DEVELOPMENTAL MODEL (2)**

### Social learning:

- <u>Modeling</u> "observational learning"
- Studies showed that parental and peer modeling have great impact on children's food preferences
- The impact of social learning has been shown in an intervention study designed to change children's eating behavior
- <u>Parental attitudes to food and food choices</u> are also central to the process of social learning—parental purchase of food influence children's food exposure
- <u>Television and advertising</u> is another aspect of social learning

### **DEVELOPMENTAL MODEL (3)**

Associative Learning – impact of contingent factors on behavior

- <u>Rewarding food choice</u> "if you eat your vegetables, I'll be pleased with you." This was shown to increase food preference
- <u>Food as the reward</u> "if you are well behaved, you can have a cookie." This suggests that using food as a reward increases the preference for that food.
- Not all the research studies agree with the above point: because this increase children's preferences for deserts
- The association between food and rewards highlights a role of parental control over food choices.
- <u>Food and physiological consequences</u> acquisition of food and negative gastrointestinal consequences, food flavor

## **COGNITIVE MODEL OF FOOD CHOICE**

- Emphasizes food choice as the end-product of individuals' cognitions and explores the extent to which cognitions predict and explain behavior
- HBM risk, threat, benefits, and barriers
- TRA and TPB attitude, social norms and perceived behavior control
- Decision Making Model value, probability, moment salience
- Self-efficacy
- The attitudinal research described that individuals either holds a positive or negative views towards a given object.
- In terms of food choice it is assumed that people either like or dislike certain foods and this value-laden attitude predicts food intake
- <u>Ambivalence</u> " a conflict aroused by competing evaluative predispositions", "an approach-avoidance conflict" as individuals may hold contradictory attitudes towards foods in terms of "tasty", "healthy", "fattening", and "a treat", etc...

### **PSYCHOPHYSIOLOGICAL MODEL**

- Emphasizes on chemical senses, the impact of psychopharmacological drugs and neurochemicals on hunger and satiety, and the relationships between stress and eating
- <u>The role of chemical senses</u> food appearance, food odor, food taste
- Research studies indicate that food odor and taste play a central role in food choice – the impact of sweet, fatty and salty tastes
- <u>Psychopharmacological drugs and neurochemicals</u> impact of drugs on food choice and basis for hunger and satiety
  - Nicotine has been shown to decrease food intake
  - Anti-psychotics shown to cause weight gain
  - Antidepressants associated with a craving for sweet food and weight gain
  - Appetite suppressants some drugs have been shown to reduce appetite
- <u>Stress and eating</u> stress-eating link is complex and research is contradictory. At times, stress decreases food intake while at others it causes an increase.

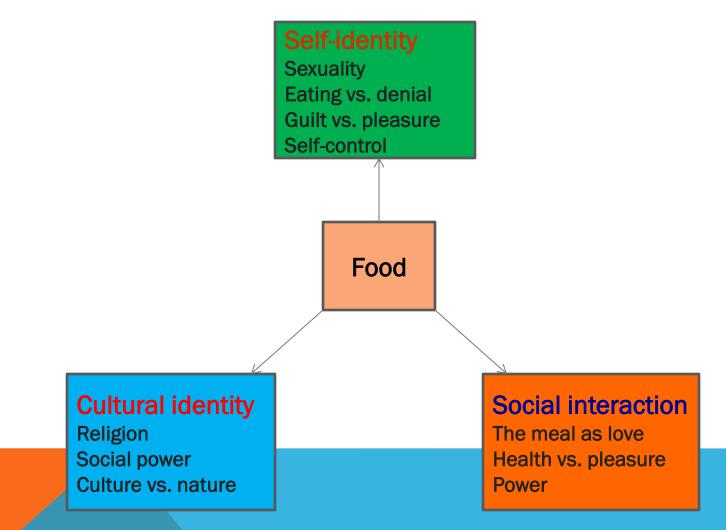


### **FOOD CLASSIFICATION SYSTEM**

#### Five type of food classification systems:

- 1. Food vs. non-food those that are edible and those are not
  - Wheat is food, grass is not. Frog can be food, worms rarely are
- 2. Sacred vs. profane foods those that are based on religious beliefs and those are not
  - Cloven hoofed animals are sacred for Muslims and Jews, pig products are profane for Jews and Muslims, and beef is profane for Sikhs and Hindus
- **3.** Parallel food classifications described as "hot" (e.g., wheat, potato, garlic) or "old" (e.g., rice, peas, beans). Within this framework, health is equated as a balance between hot and cold foods
- 4. Food as medicine and medicine as food e.g., certain foods are used or avoided during states such as pregnancy, or are given to remedy problems such as diarrhea
- 5. Social food social function of food. e.g., developing relationships, symbolizing status by offering rare, expensive or delicious dishes, traditional types such as "the national dish" or "the family meal."

### THE MEANING OF FOOD



### FOOD AND SEXUALITY-EATING VS. DENIAL

#### • Some foods are linked with sex and sexuality

- Advertisement of ice-cream offer their products as the path to sexual fulfillment
- Chocolate is often consumed in a erotic fashion
- At a more prosaic level, "going out for dinner" "a dinner for two", and "a candlelit dinner" are frequently precursors to sex.

#### • Eating vs. Denial

- Food is also a forum for many intrapersonal conflicts.
- While food planning and providing takes up a large part of a woman's day, a woman is also aware that she must remain thin and desirable.
- Evidence from research studies suggest that women take control of food, while simultaneously denying themselves the pleasure of it.
- Women have occupied this dual role of feeding others while needing to deny themselves

### **GUILT VS. PLEASURE—FOOD AND SELF-CONTROL**

#### <u>Guilt vs. pleasure:</u>

- Some food such as chocolate and cakes are also associated with a conflict between pleasure and guilt. E.g., those who describe themselves as "chocoholics" reported eating chocolates in secret and craving chocolate but feeling guilty afterwards
- "I bought a pound of chocolate and ate it as I ran"

#### Food and self-control:

- Studies showed that parental and peer modeling have great impact on children's food preferences
- The impact of social learning has been shown in an intervention study designed to change children's eating behavior

## **FOOD AS SOCIAL INTERACTION**

#### • Food is a common tool for communication within the family

- The dinner table is often the only place where the family gets together and the family meal can become the forum for sharing experience of the day
- <u>The meal as love</u>: sweet food are often used to pacify children and to maintain family harmony
  - Food is the medium through which women demonstrate their love and concern for their children, lovers, husbands and friends.

#### <u>Health vs. pleasure:</u>

- Conflicts unhealthy food are often preferred
- Mother know that they give junk food to children, they will love you. However, mothers have to live with guilt about children's teeth, weight, and vitamins.

#### • Power relations:

 In nearly every particular group, it is expected that the dominant male will eat first or better; and even when the sexes feed together, the male shall be served by the females.

## FOOD AS CULTURAL IDENTITY

#### • Food as religious identity:

- Food and family meals play a central role in the establishment of religious identity.
- E.g., Middle Eastern Jewish women see feeding others as representing Jewish identity, tradition, law, and holiness.

#### Food as social power:

- Powerful people eat well and are fed well by others (Wolf, 1990)
- In parallel, feed avoidance also serves to regain control over the social world
  - When political prisoners need to make a social statement they refuse to eat and initiate a hunger strike

#### <u>Culture vs. nature: the meaning of meat</u>

- Food, particularly meat, also signifies the relationship between people and nature
- Meat is, to many, synonymous with "real" food
- Meat is therefore a central part of what we eat (or avoid eating)
- Meat is more than just a meal, it also represents a way of life.